



PLUMBING-HEATING-COOLING CONTRACTORS ASSOCIATION

"Business Operations and Systems Success" 1 Day Financial Program

The B-O-S-S program is a 1 day interactive financial program. The instructor, John O'Connor, has 27 years experience in the contracting business and currently works for Quality Service Contractors (QSC) as a business coach and trainer. This course was designed for the Plumbing, Heating and Cooling industry and is intended for company owners, managers, or anyone that needs a better understanding and working knowledge of financial statements and how to use them.

The Class will focus on:

- *Income Statements
- *Balance Sheets
- *Chart of Accounts
- *Accounting Terms
- *Breakout sessions:

During the breakout sessions you will learn how to use financial statements to make business decisions. This is a powerful learning tool that you can apply to your own business the next day!

When: June 17, 2010 (Thursday) 9:30am-5:00pm

Where: PHCC of Los Angeles, 2869 Glenview Avenue, Los Angeles, CA

Phone: (323) 913-7335

Be sure to bring a calculator!

This is what they are saying:

The B-O-S-S program is a great benefit to go to for everyone, from the person just starting off, to the contractor who is coming off the truck. Even the experienced business manager who needs to be reminded of the important issues that affect the profitability and his/her quality of life. *Ron Newman, Lakes Plumbing, Heating & Cooling, Inc Spirit*

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If anyone gets the chance to go to a B-O-S-S class, go. You will get to learn how to run a successful business from one of the best, John O'Connor. B-O-S-S was great, don't miss it. *David Singleton, David R. Singleton, Inc. Manchester, MA*

Fees:

PHCC/QSC Members: \$195 per person (after May 28th - \$220 per person)

Non-Members: \$245 per person (after May 28th - \$270 per person)

*****No cancellations after May 28th – Substitutions are permitted*****

If class is canceled for not achieving the minimum of 10 attendees – all registrations will be refunded

Name: _____ Name: _____

Name: _____ Name: _____

Company: _____ Address: _____

City-St-Zip: _____

Mail Check To: Quality Service Contractors
180 South Washington Street
Falls Church, VA 22046

Check Enclosed: _____ (Payable to: QSC) Credit Card: Visa _____ MC _____ AMEX _____

Card #: _____ Expire _____

Name on Card: _____

Signature: _____



Registration Deadline: May 28, 2010
Fax to: 703.237.7442 Attn: Dawn Dalton

Questions: Call or Email - PHCC of Los Angeles – 323.913.7335 - Email: phcctraining@sbcglobal.net (Contact: Sandi Soleta)