



# “Business Operations and Systems Success” 1 Day Financial Program

**The Class will focus on:**

- \*Income Statements
- \*Balance Sheets
- \*Chart of Accounts
- \*Accounting Terms
- \*Breakout sessions:

During the breakout sessions you will learn how to use financial statements to make business decisions. This is a powerful learning tool that you can apply to your own business the very next day!

The B-O-S-S program is a 1 day interactive financial program. The instructor, John O’Connor, has 27 years experience in the contracting business and currently works for Quality Service Contractors (QSC) as a business coach and trainer. This course was designed for the Plumbing, Heating and Cooling industry and is intended for company owners, managers, or anyone that needs a better understanding and working knowledge of financial statements and how to use them.

**When: September 16, 2010 (Thursday) 9:30am-5:00pm**

**Where: PHCC of Los Angeles Office, 2869 Glenview Avenue, Los Angeles, CA**

**Phone: (323) 913-7335**

**Be sure to bring a calculator!**

***This is what they are saying:***

The B-O-S-S program is a great benefit to go to for everyone, from the person just starting off, to the contractor who is coming off the truck. Even the experienced business manager who needs to be reminded of the important issues that affect the profitability and his/her quality of life. *Ron Newman, Lakes Plumbing, Heating & Cooling, Inc. Spirit Lake IA*

If anyone gets the chance to go to a B-O-S-S class, go. You will get to learn how to run a successful business from one of the best, John O’Connor. B-O-S-S was great, don't miss it. *David Singleton, David R. Singleton, Inc. Manchester, MA*

**Fees:**

**PHCC/QSC Members: \$195 per person (after Sept 1<sup>st</sup> - \$220 per person)**

**Non-Members: \$245 per person (after Sept 1<sup>st</sup> - \$270 per person)**

**\*\*\*No cancellations after September 1<sup>st</sup> – Substitutions are permitted\*\*\***

**If class is canceled for not achieving the minimum of 10 attendees – all registrations will be refunded**

Name: \_\_\_\_\_ Name: \_\_\_\_\_

Name: \_\_\_\_\_ Name: \_\_\_\_\_

Company: \_\_\_\_\_ Address: \_\_\_\_\_

City-St-Zip: \_\_\_\_\_

Mail Check To: Quality Service Contractors  
180 South Washington Street  
Falls Church, VA 22046

EMAIL: \_\_\_\_\_

Check Enclosed: \_\_\_\_\_ (Payable to: QSC) Credit Card: Visa \_\_\_\_\_ MC \_\_\_\_\_ AMEX \_\_\_\_\_

Card #: \_\_\_\_\_ Expire \_\_\_\_\_

Name on Card: \_\_\_\_\_

Signature: \_\_\_\_\_



**Registration Deadline: September 1, 2010**

**Fax to: 703.237.7442 Attn: Dawn Dalton**

**Questions: Call or Email - PHCC of Los Angeles – 323.913.7335 - Email: phctraining@sbcglobal.net (Contact: Sandi Soleta)**